

Empower Partner Program

Add compliance readiness and 24x7 detection and response to the clients you already have, and earn on every payment they make, for as long as they stay.

**CLIENT WINS.
PARTNER WINS.
ACCUSIGHTS WINS.**

CHALLENGES

56%¹

of new managed-security agreements begin for compliance reasons, not a breach

77%²

of MSPs say lack of client urgency is their real sales obstacle

66%²

of SMB buyers name cost as their top obstacle to security

\$40³

gift card to a 10% first-year fee: the published referral range in compliance automation

Compliance is now why SMBs buy security. CMMC 2.0 is enforceable in DoD contracts, the FTC Safeguards Rule reaches every tax preparer, a HIPAA risk analysis is the first document OCR asks for, and cyber-insurance carriers decline or surcharge businesses without basic controls.

The advisors they ask first have nothing to sell.

Businesses ask their MSP, CPA, attorney and insurance broker, the people they already trust. Building a compliance practice means hiring people who know 110 NIST SP 800-171 controls, running an evidence program all year, and standing behind readiness work when an assessor walks in. Referring the work out hands the relationship to someone else.

Existing partner programs do not close the gap.

Compliance-automation vendors mostly pay a one-time gift card or a first-year fee; security vendors compete on wholesale discounts that assume the MSP does the delivery.³ Nobody in either segment publishes lifetime, recurring commission for a referrer who simply makes the introduction.

SOLUTION

Lifetime commission, not first-year.

Referrers earn 15% of what the tagged client pays in the client's first year, 7.5% in year two and 3.75% from year three for as long as the client pays. MSP Partners earn 30% to 40% on every client they manage, every year. Platform Partners earn 40% to 50% on every engagement they deliver in-platform. All on every AccuSights service, including Protect.

Published rates and no minimums.

The rate card is on accusights.com/empower. No quotas, no exclusivity, no annual commitment to start.

Open to adjacent professionals.

CPAs, attorneys, insurance brokers and fractional CFOs join the same program, with referral-fee disclosure templates and a Client Credit option that passes the commission to the client as a discount.

Signup in minutes.

Email, company, tier. Unique link, QR code and dashboard are live immediately. W-9 before first payout.

AccuSights sells, scopes, delivers and supports for Tier 1 partners. Tier 2 and 3 partners take on more of the delivery and keep more of the revenue. In every tier the partner owns the client relationship and AccuSights carries the delivery, platform and readiness liability for its own work. **AccuSights is not a C3PAO, auditor of record or regulator** and is not affiliated with the Cyber AB or DoD; the assessor or regulator has the final say.

¹ The Hacker News, "Top five sales challenges costing MSPs," May 2026 (thehackernews.com/2026/05/top-five-sales-challenges-costing-msps.html): "over 56% of new managed security agreements begin for compliance reasons."

² Same source: "77% of MSPs cite a lack of client urgency"; "66% of SMBs identify cost as their top obstacle."

³ AccuSights Empower benchmark memo, September 2026: published referral rewards in the compliance-automation segment range from a \$40 gift card to a 10% referral fee; reseller discounts are the ceiling elsewhere. Full comparison at accusights.com/empower#compare.

KEY PROGRAM CAPABILITIES

What the client buys, and what the partner earns on it

FIND THE GAPS Assess 1,000+ controls across people, data, devices and cloud, mapped to the client's frameworks. Ranked remediation roadmap reviewed by a named engineer.	CLOSE THE GAPS Comply Readiness and continuous compliance: CMMC 2.0, NIST 800-171, HIPAA, SOC 2, ISO 27001, PCI DSS, GDPR, NIS2, Financial GRC. Policies, read-only evidence, drift alerts, audit export. Re-Performance Commitment. ⁴	DETECT AND RESPOND Protect 24x7 detection and response on every endpoint, inbox, identity and cloud account, with a named engineer. Notify, Collaborate or Authorize. From \$25 per user per month, minimum 10 users. By AccuSights LLC. ⁵	FOR THE PARTNER Partner Portal Unique link (accusights.com/r/yourcode), QR and kit at signup. Dashboard at portal.accusights.com: clicks, signups, quotes, closed deals, MRR, commission accrued and paid, per-client status.
--	---	---	---

PARTNER ECONOMICS · THREE TIERS, ONE RATE CARD

TIER 1 · SHARE AND EARN Referrer 15% client's first year · 7.5% year two · 3.75% from year three, for as long as the client pays - Year-three rate is the permanent floor; no levels, no minimums, no exclusivity - AccuSights sells, delivers and supports Who: MSPs, CPA and law firms, insurance brokers, fractional CFOs, consultants	TIER 2 · CO-SELL OR WHITE-LABEL MSP Partner 30 / 35 / 40% Core / Select / Elite, flat every year on every client you manage 10% on AccuSights-sourced accounts you manage; referred-only clients: full rate, then half, then a quarter - Deal reg 120 days (+60), 10% renewal incumbency, 3% MDF Who: MSPs, MSSPs and IT firms who co-sell, bundle or white-label	TIER 3 · DELIVER IN-PLATFORM Platform Partner 40 / 45 / 50% Core / Select / Elite, flat every year on every engagement you deliver in-platform - Referred Protect: 30% · 15% · 7.5%; other referred purchases: 20% · 10% · 5% - Same deal reg, incumbency and 3% MDF as Tier 2 Who: auditors, RPOs, compliance consultants, CPA firms, vCISO practices
---	---	--

Commission is calculated on **Gross Revenue Collected**: what AccuSights, Inc. or AccuSights LLC actually collects from the tagged client for any AccuSights service, net only of taxes, refunds, chargebacks and third-party items re-billed at cost. Rates step on each anniversary of the client's first payment (**Client Year**).

WORKED EXAMPLE · ONE CLIENT PAYING \$875 / MONTH FOR PROTECT ADVANCED (25 USERS × \$35)  Client year 1: Referrer \$131.25, MSP Partner \$262.50 Client year 2: Referrer \$65.63, MSP Partner \$262.50 Client year 3 and after: Referrer \$32.81, MSP Partner \$262.50 ■ Referrer (Tier 1), per month ■ MSP Partner at Core managing the account, per month A Platform Partner at Core delivering a \$10,000 Financial GRC engagement in-platform earns \$4,000. Illustrative; commission continues as long as the client pays.	LEVELS · TIER 2 AND 3 · REVIEWED EVERY JANUARY <table> <tr> <td>CORE</td><td>Enrolled, certified, named partner manager.</td></tr> <tr> <td>SELECT</td><td>6+ months in good standing · 5+ active tagged clients or \$50,000 trailing-12-month partner-sourced revenue · one co-marketing activity a quarter.</td></tr> <tr> <td>ELITE</td><td>12+ months · 15+ active tagged clients or \$150,000 trailing-12 · annual joint business plan · two co-marketing activities a quarter · one case study a year.</td></tr> </table>	CORE	Enrolled, certified, named partner manager.	SELECT	6+ months in good standing · 5+ active tagged clients or \$50,000 trailing-12-month partner-sourced revenue · one co-marketing activity a quarter.	ELITE	12+ months · 15+ active tagged clients or \$150,000 trailing-12 · annual joint business plan · two co-marketing activities a quarter · one case study a year.
CORE	Enrolled, certified, named partner manager.						
SELECT	6+ months in good standing · 5+ active tagged clients or \$50,000 trailing-12-month partner-sourced revenue · one co-marketing activity a quarter.						
ELITE	12+ months · 15+ active tagged clients or \$150,000 trailing-12 · annual joint business plan · two co-marketing activities a quarter · one case study a year.						

⁴ Readiness Re-Performance Commitment: if a formal assessment within six months finds a deficiency in a control AccuSights marked Ready, AccuSights re-performs the readiness services for the affected controls at no additional charge, subject to the Terms of Service conditions (full text on page 4). Exclusive remedy; not a pass guarantee.

⁵ Protect does not guarantee detection or prevention of any specific attack; service levels, response modes and SLA credits are in the AccuSights Protect Services Agreement.

ROLES AND RESPONSIBILITIES

Who does what, by tier

✓ marks the responsible party. Where both are marked, the partner leads and AccuSights supports.

TIER 1 Empower Referrer		TIER 2 Empower MSP Partner		TIER 3 Empower Platform Partner	
ACTIVITY	ACCU-SIGHTS PARTNER	ACTIVITY	ACCU-SIGHTS PARTNER	ACTIVITY	ACCU-SIGHTS PARTNER
ONBOARDING		ONBOARDING		ONBOARDING	
Introduce the client (link, form, or by name)	✓	Register the deal (scope, budget, champion, timing)	✓	Bring the client and register the tenant	✓
Discovery call, scoping, quote, Order Form	✓	Approve registration within 2 business days	✓	1-day platform certification; name a practice lead	✓
Contract and consent capture (ToS clickwrap, e-signature)	✓	Co-sell: presentations, scoping, proposal support	✓ ✓	Provision tenant, templates, framework mappings, AI tooling	✓
FTC disclosure; professional-rules disclosure (CPA / attorney)	✓	White-label setup: brand, client console, terms flow-down	✓ ✓	QA acceptance of the first two engagements	✓
STEADY STATE		STEADY STATE		STEADY STATE	
Deliver Assess, Comply and Protect	✓	Deploy Protect agents on endpoints; MFA on admin accounts	✓	Scope and deliver Assess / Comply in-platform (own brand or co-brand)	✓
Support the client (named engineer, portal)	✓	2-hour certification; name a partner manager	✓	Optional backend delivery on request	✓
Bill and collect	✓	STEADY STATE		Protect (SOC / vCISO) for the partner's clients	✓
Calculate and pay commission monthly	✓	Level-1 support to the client (white-label)	✓	Platform, hosting, AI, evidence vault, audit exports	✓
Maintain the relationship, flag changes	✓	Level-2 and -3 support, platform, AI, templates	✓	Bill and collect; pay commission monthly	✓
		24x7 detection and response per elected response mode	✓	One case study per year	✓
		Execute recommended remediation (Collaborate mode)	✓		
		Bill and collect (co-sell: AccuSights; wholesale or white-label: partner bills its client at wholesale and collects)	✓ ✓		
		Quarterly check-in and MDF proposals	✓ ✓		

PROTECTION FOR THE PARTNER'S BOOK

Lifetime tagging

15%
year 1

7.5%
year 2

3.75%
year 3+, for life

Tagged by link (180-day window), register-first, the client naming you, or a confirmed introduction. First valid registration wins; 90-day pipeline exclusion. The tag survives tier and level changes, renewals and a change of control.

Change-of-control buyout 3x / 6x

If AccuSights changes hands, tags bind the successor, or future commissions are bought out at 3x (Referrer) or 6x (MSP, Platform) your last monthly statement, \$250 minimum, elected within 180 days.

Rate lock and payout Tags keep their rate

Rate reductions apply only to clients tagged after the change (30 days' notice). Paid by the 15th, net 15, ACH via Stripe Connect; \$50 minimum rolls over. Clawback only for refunds or chargebacks within 90 days. Mutual non-circumvention.

Re-Performance Commitment Re-performed, no charge

If a formal assessment within six months finds a deficiency in a control AccuSights marked Ready, the readiness work is re-performed at no charge (footnote 4). Client renewal price increases are capped at 5%.

What AccuSights does not guarantee. AccuSights is not a C3PAO, auditor of record or regulator and is not affiliated with the Cyber AB or DoD. Readiness work prepares a client for assessment; the assessor or regulator has the final say, and re-performance is the exclusive remedy, not a pass guarantee. Protect does not guarantee detection or prevention of any specific attack. Partners never carry the technical liability for AccuSights' work.

HOW IT WORKS

Three steps from signup to first payout

1

Get your link

Sign up at accusights.com/empower: email, company, tier. Your unique link (accusights.com/r/yourcode), QR code and dashboard are live immediately. W-9 or W-8 before your first payout; a 1099-NEC is issued where applicable.

2

Share it, or register a client

Put the link in your signature, website and newsletter, or register a referral by name in the portal before the client's first contact with AccuSights. Tier 2 and 3 partners register deals for 120 days of protection (+60 on documented activity), approved within 2 business days.

3

Get paid monthly

Commission accrues on collection and is paid by the 15th for the prior month, net 15, by ACH through Stripe Connect. \$50 minimum, balances roll over. Statements and per-client status in the Partner Portal at portal.accusights.com.

COMPLIANCE AND CONDUCT

Partners represent AccuSights accurately: no promises of certification, an audit pass or specific outcomes; no non-list pricing, discounts or warranties; no bidding on the AccuSights brand in paid search; no unsolicited bulk email. Content carrying a partner link carries a plain-language commission disclosure.

CPA partners comply with AICPA Rule 1.520 and Illinois 68 IAC 1420.200 (written client disclosure; no commission where they perform attest services for that client). Attorney partners obtain informed consent in writing (Rules 1.7 and 1.8; ISBA Opinion 97-04). Either may elect the **Client Credit option**: the Tier 1 schedule applied as a discount on the referred client's invoices instead. AccuSights supplies disclosure templates; the partner remains responsible for its own professional rules.

ABOUT ACCUSIGHTS

AccuSights was founded in Chicago by a security architect who spent two decades assessing banks, card networks, health insurers and technology companies on site, and a physician who watched a cyberattack take a hospital dark. It gives businesses of 5 to 500 people the security discipline of the largest institutions as one program they can afford and run: Assess to find the gaps, Comply to close them and keep them closed, Protect to detect and respond around the clock. Prices are published on the website. Compliance is the by-product of running securely, never the reverse.

Security Through Compliance.

Get started

Get my link (2 minutes): accusights.com/empower

Program Guide (PDF): accusights.com/empower/guide

Partnerships: Kashmala Khalid, Managing Partner · kash@accusights.com · +1 (773) 747-7490

Book a partner call: accusights.com/empower#call

Support: support@accusights.com



Scan to sign up

SOURCES AND NOTES

- 1 The Hacker News, "Top five sales challenges costing MSPs," May 2026 (thehackernews.com/2026/05/top-five-sales-challenges-costing-msps.html): "over 56% of new managed security agreements begin for compliance reasons."
- 2 Same source: "77% of MSPs cite a lack of client urgency"; "66% of SMBs identify cost as their top obstacle."
- 3 AccuSights Empower benchmark memo, September 2026: published referral rewards in the compliance-automation segment range from a \$40 gift card to a 10% referral fee; reseller discounts are the ceiling elsewhere. Full comparison at accusights.com/empower#compare.
- 4 Readiness Re-Performance Commitment: if, within six months after AccuSights delivers a Readiness Completion Report marking in-scope controls "Ready," the client's formal assessment finds a deficiency in a control AccuSights marked Ready, AccuSights re-performs the readiness services for the affected controls at no additional charge, subject to the conditions in the Terms of Service (recommendations implemented, no Risk Acceptances on the affected controls, no material change, notice within 30 days). Re-performance is the exclusive remedy. This is not a pass guarantee.
- 5 Protect does not guarantee detection or prevention of any specific attack. Service levels, response modes and SLA credits are defined in the AccuSights Protect Services Agreement.

The AccuSights Empower Partner Program is operated by AccuSights, Inc., a Delaware corporation, 2058 N. Western Ave, Chicago, IL 60647. AccuSights Protect (SOC / MDR and vCISO) is delivered by AccuSights LLC, an Illinois limited liability company and wholly owned subsidiary of AccuSights, Inc. The two entities are separate contracting parties; AccuSights, Inc. may invoice on behalf of AccuSights LLC. Program terms are set out in the Empower Partner Agreement and the Empower Program Guide at accusights.com/legal, which control over this datasheet. Rates effective November 1, 2026 (Program Guide Version 2026.10); changes take effect on 30 days' notice and rate reductions apply only to clients tagged after the change. AccuSights is not a C3PAO, DoD, Cyber AB, HHS/OCR, PCI SSC, AICPA or ISO body, or an auditor of record, and does not certify, accredit or guarantee outcomes. © 2026 AccuSights, Inc. All rights reserved.